## Attachment to Exhibit B for Government of Ontario

## Response to Ouestion 2 and 3

Attached are two copies of (1) letter dated March 25, 1987 from Patrick J. Lavelle, the Deputy Minister of Ontario Ministry of Industry, Trade and Technology, to Mark S. McConnell; and (2) a letter dated April 9, 1987 from Mark S. McConnell to Deputy Minister Lavelle. This exchange of letters establishes Hogan & Hartson's representation of the Ministry. In addition, a letter dated February 5, 1987 from Mr. McConnell to Deputy Minister Lavelle contained the initial proposal of the parameters of the registrant law firm's representation of the Ministry. Because the letter contains privileged and confidential information, a summary of the initial proposal is set forth in Item 4 below. The terms of Hogan & Hartson's representation were revised orally, (the terms of this revision are reflected in the response to Questions 4 and 5 below) and then extended by an additional exchange of correspondence composed of (1) a December 21, 1987 letter from Deputy Minister Lavelle to Mark McConnell, and (2) a January 4, 1988 letter from Mark McConnell to Deputy Minister Lavelle. Copies of this additional correspondence are attached. The arrangement subsequently was revised and extended orally (the terms of this revision are reflected in the response to questions 4 and 5 below).

## Response to Questions 4 and 5

The registrant has rendered or will render advise and representation to the foreign principal on U.S. laws, regulations and policies that may affect or relate to the activities and interests of the foreign principal, including the monitoring of legislative, administrative, and judicial developments in U.S. trade policy and the progress in international and bilateral trade negotiations, and the representation of the foreign principal's views on trade-related issues to U.S. government officials and others. For such services, the foreign principal will pay the registrant a fee to be determined periodically, based on standard hourly rates and other criteria for legal fees, plus charges. The duration of the agreement is indefinite.

Revised: September 25, 1992